

SAP R/3 Workshop

on Thursday, September 23, 2003,
Ramada-Treff Hotel Wiesbaden,
Ostring 9, D-65205 Wiesbaden

Agenda

10:00 a.m. **Opening of the meeting**
➤ Welcome of the participants and speakers
Axel Roethemeier, Marketing Manager

10:15 a.m. **Optimised production and production planning - part 1)**
➤ Annual sales plan as a basis for a detailed sales planning
➤ Push-oriented production planning of all products (substance-related) in the overview using the add-on Production Planning
➤ Planning of just-in-time filling using the add-on Production Planning
➤ Weekly planning for the production at the Krefeld works (production plan)
➤ Procurement of the raw materials and intermediate products
➤ Preparing the production: batch number allocation and inspection lots
 - Generating multiple batches in the batch table by "pressing a button"
➤ Accounting the production on product cost collectors
 ▪ Goods receipt
 ▪ Consumption of components
➤ Batch-related in-process inspection in serial production
➤ Analysing and reporting
Steffen Roschek, Senior Consultants

11:30 a.m. **Coffee break**

11:45 a.m. **Quantity balancing as a prerequisite for product controlling in chemistry**
➤ Sales and product planning with Excel interface
➤ Monthly quantity balance of all products for one year
 ▪ General quantity balance - a prerequisite for product cost planning
 ▪ Power, water and gas mapping with calculable BOM components
 - Steam production taking the amount of steam produced into account
 - Additional purchase of electric energy taking the internal generation into account
 ▪ Recursivities with convergence test
Bernd Mickley, Senior-Consultant

12:30 a.m. **Joint lunch - time for getting to know each other**

1:30 p.m. **Product controlling in chemistry - Final costing, standard cost estimate and derivable costings -**
➤ Fundamental principles of material cost estimate in SAP standard
 ▪ Bills of materials
 ▪ Work plans and master recipes
 ▪ Material prices
➤ Recursive bills of materials in material cost estimate
 ▪ SAP standard approach
 ▪ Iterative material cost estimate
➤ Final costing
 ▪ Utilization of plant capacity per product
 ▪ Services, consumptions, and assessments
➤ Standard cost estimate
 ▪ Annual balance sheet as a basis of standard cost estimate
 ▪ Taking planned raw material prices into account
 ▪ Planned services, consumptions, and assessments
➤ Projection
 ▪ Monthly balance sheet as a basis of projection
 ▪ Modification of the data of standard cost estimate for projection
➤ Mixed costing
 ▪ Costing over actual and planning periods
Steffen Roschek, Senior-Consultant

2:00 p.m. **Concluding discussion including the opportunity to ask the speakers questions and time for personal talks**

2:15 p.m. **Expected end of the meeting**

Fees: Participation except for the use of the car park is free of charge.

For queries: Mrs. Brigitte Steinhaus,
phone +49 (0) 2336-13225,
Mrs. Ursula Voigt,
phone +49 (0) 351-4419081

E-mail: a.roethemeier@jwconsulting.de

Polling of information: Internet: <http://www.jwconsulting.net>